

# TRUSTONIC

## Beyond mobile

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What do you  
do?



# Two views of security

To keep you out



To let you in





# New, Better, less Risky Experiences





IoT?







IOT is

**BIG**

Really Big.

**You just won't believe how vastly, hugely,  
Mind-bogglingly big it is.**

I mean, you may think it is a long way down the road to the chemist, but that's *peanuts* to IOT!



# But what comes next....



Mobile devices are the culmination of what has become known as the third industrial revolution

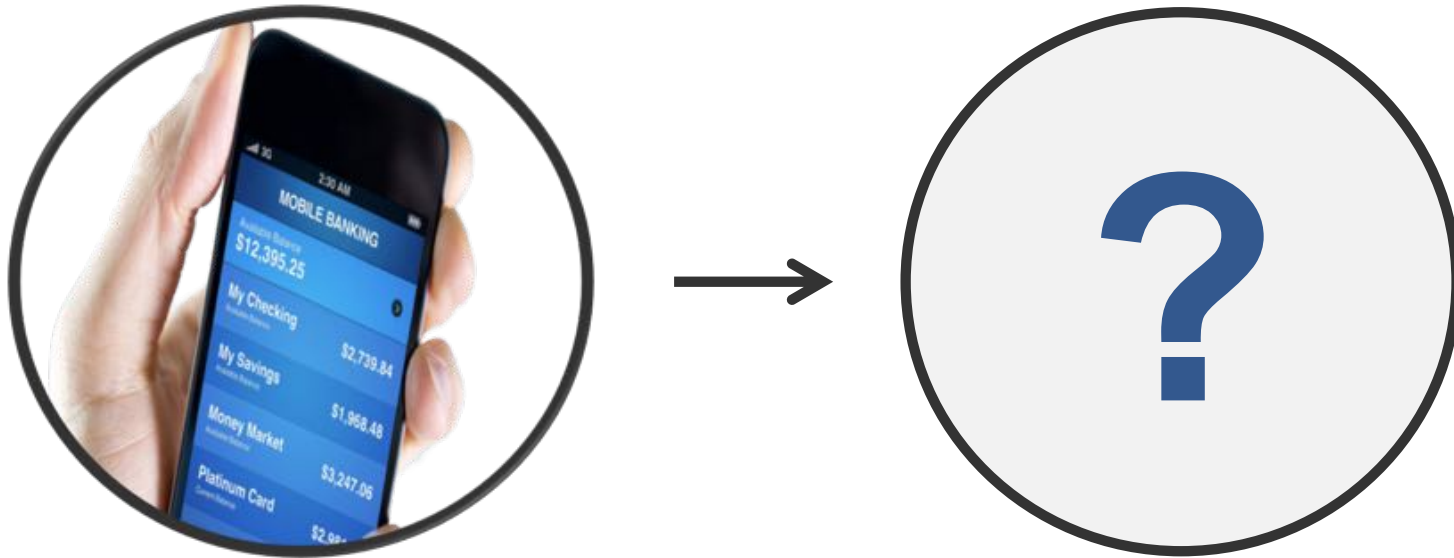
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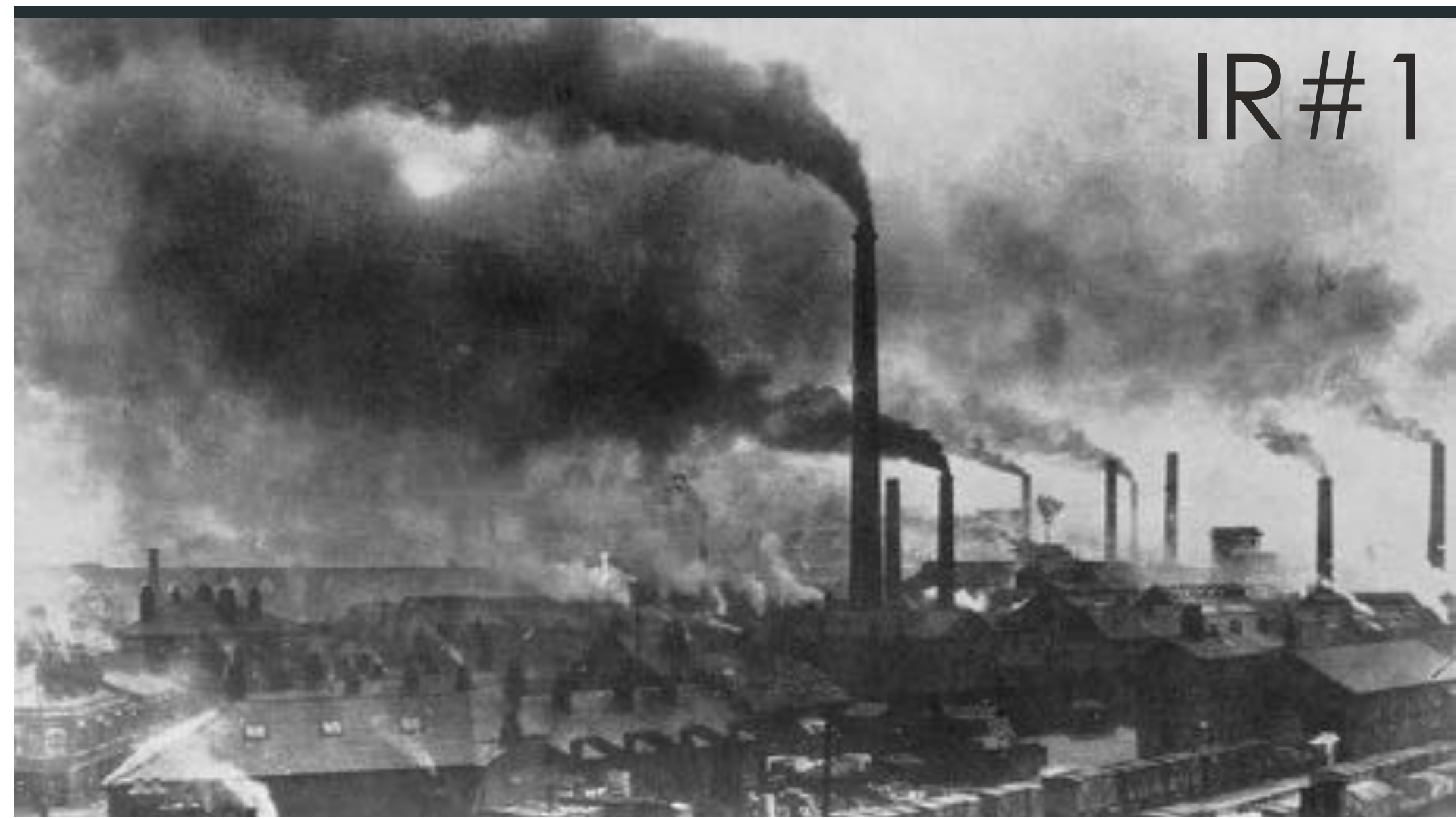
How do we apply what we have learned to the fourth industrial Revolution, IoT

# But what comes next....



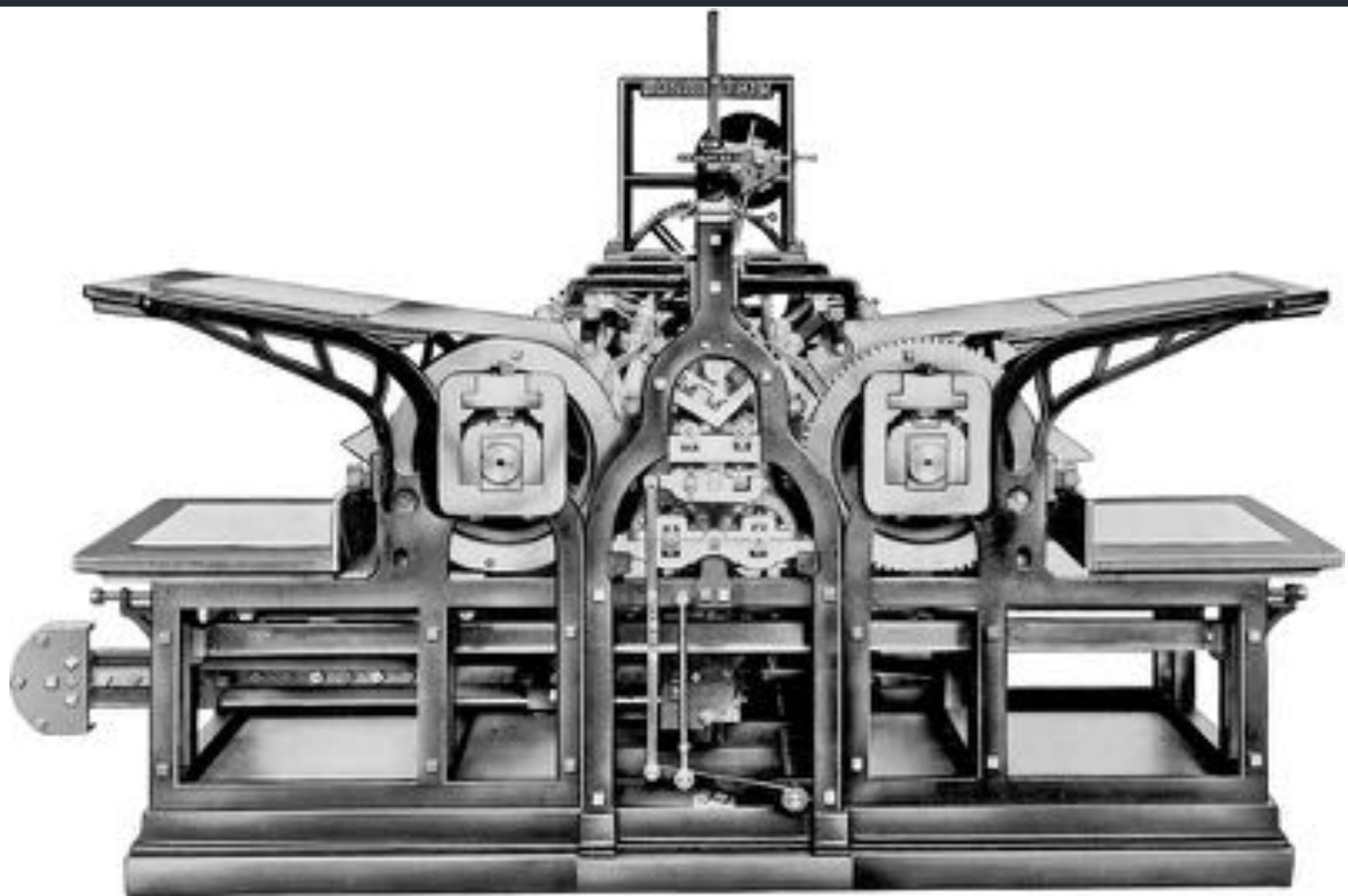
In this talk we will look at what we can learn from the first three industrial revolutions and apply what we learn to the fourth.

IR# 1











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This lead to a new industry of popular literature



With IoT, we are seeing a similar rush by companies to embrace the new technology







Does security on the end device really matter?



# Kinibi & Kinibi-M for IoT



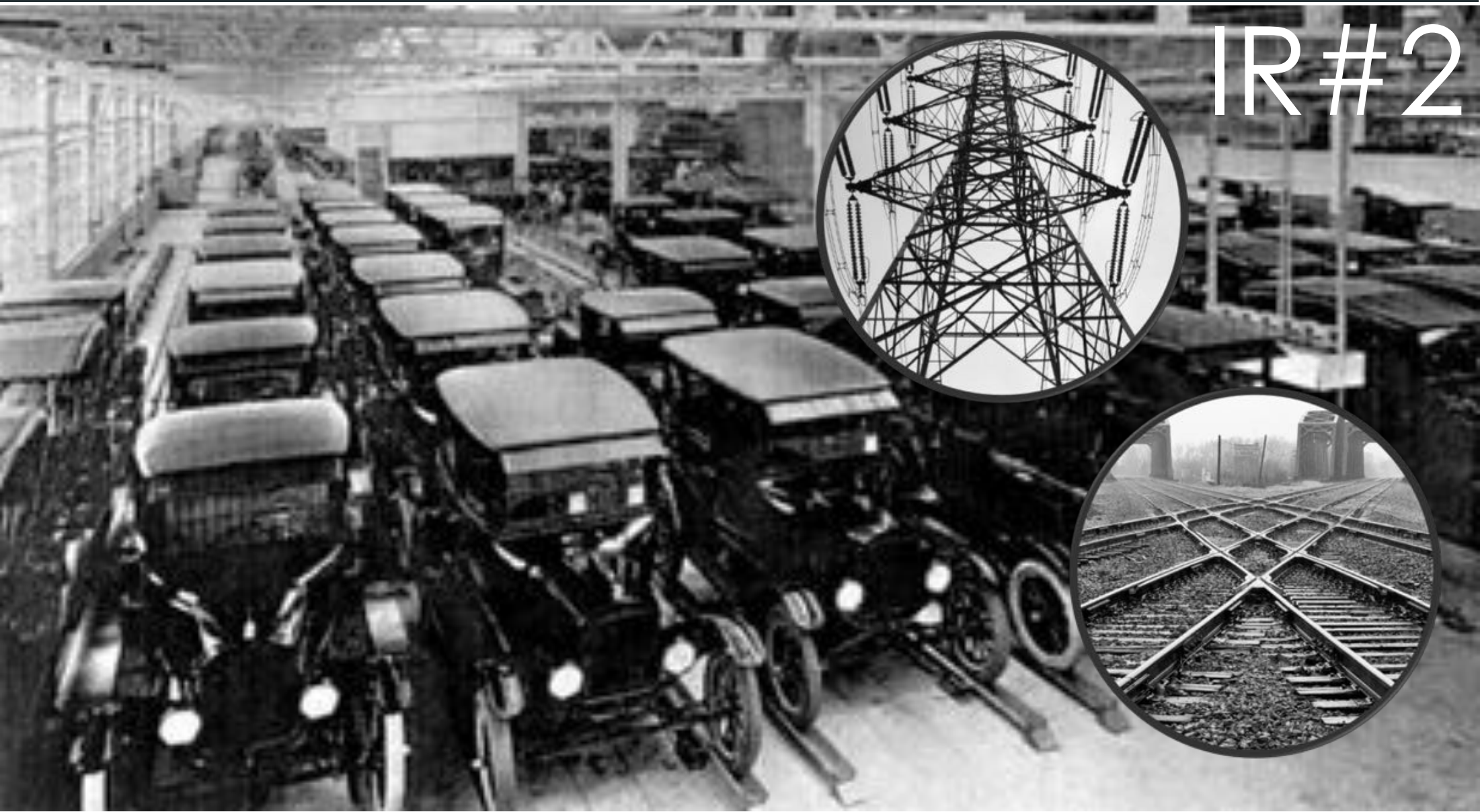
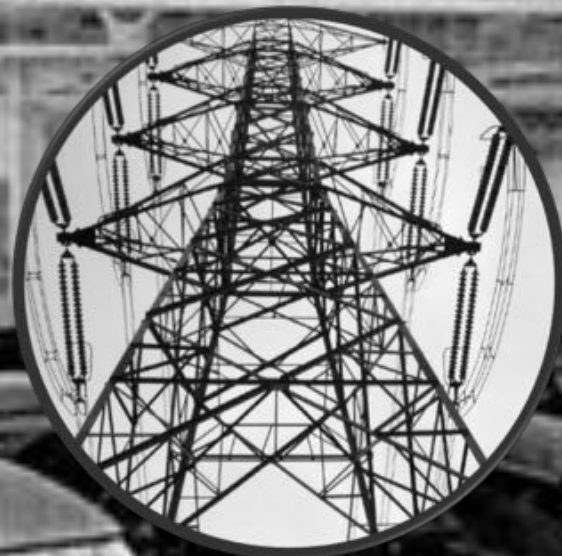
Full TEE-OS for A Class Processors  
Global Platform APIs  
Flexible cryptography  
Secure code separation...



Modular software for M Class Processors  
Global Platform *inspired* APIs  
Flexible cryptography  
Secure code separation...



IR#2











# Enabling device trust

Devices must be...

**Legitimate** – to avoid fraudulent clients and fake components and devices

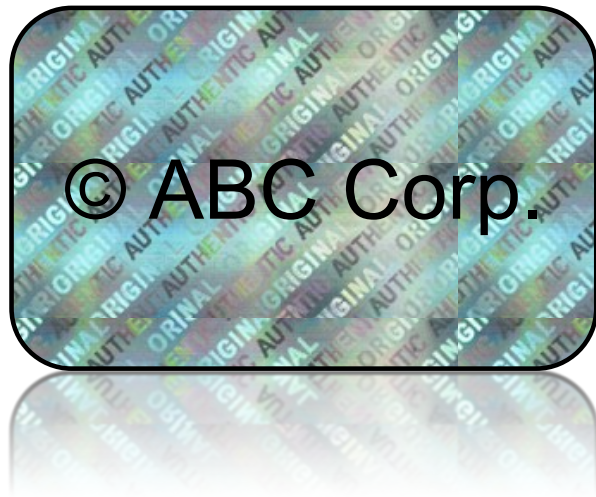
**Identifiable** – linked to an account or purpose during operational lifetime.

**Protected** – Combating new threats and exploits require secure in-field automatic update





# Trustonic introduces Digital Holograms



These are a new technology to allow anyone in the device manufacturing chain to securely and *irreversibly* attest to a stage of manufacture

Flexible “branding” to enable trust:

- Module Maker, QA, Model Identification
- Assignment to company/user
- Maintenance
- End of Life
- Etc.







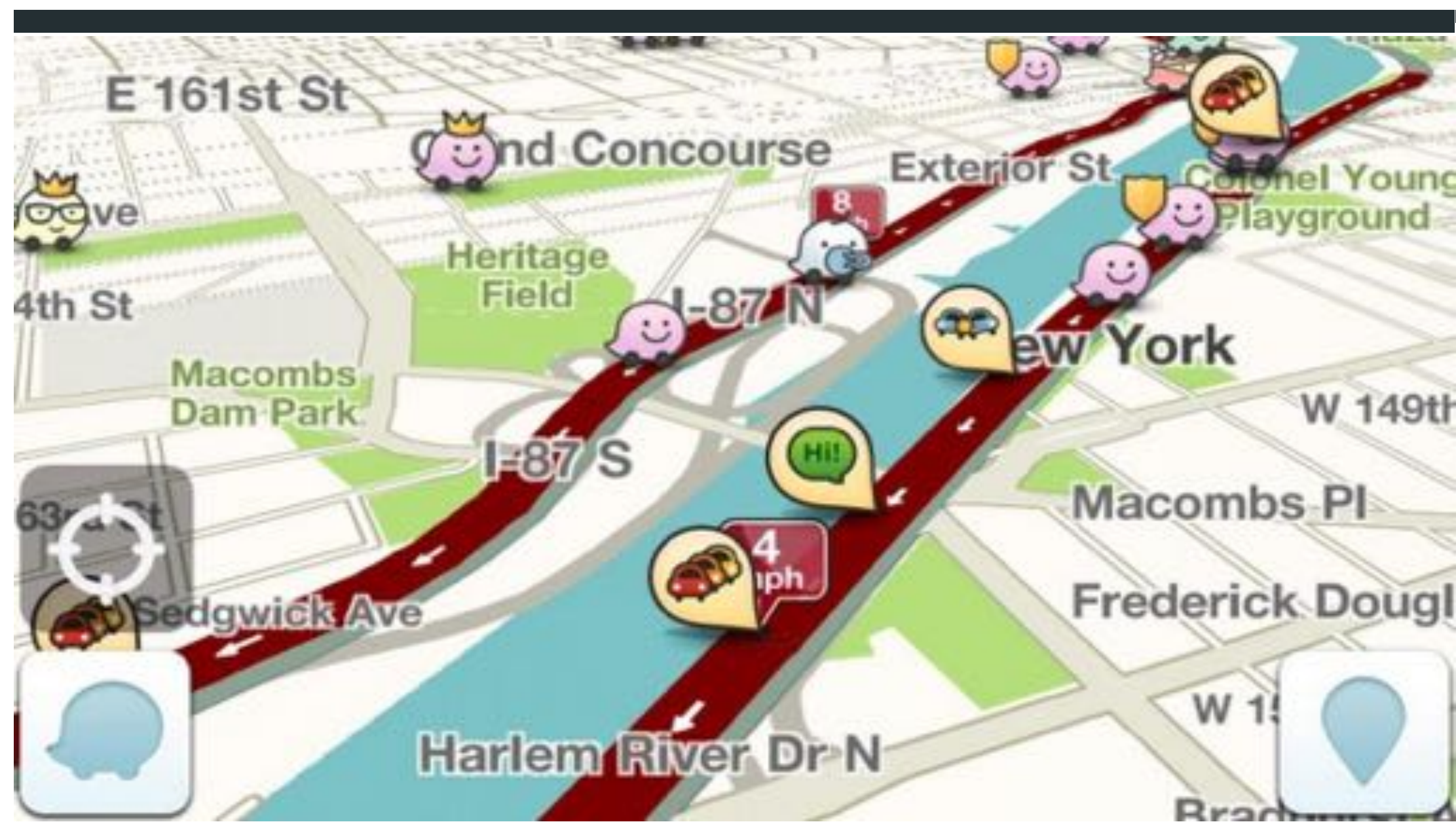












E 161st St

nd Concourse

Exterior St

Colonel Young  
Playground



4th St

Heritage  
Field

I-87 N



New York

Macombs  
Dam Park

I-87 S



W 149th



Macombs Pl



Frederick Dougl



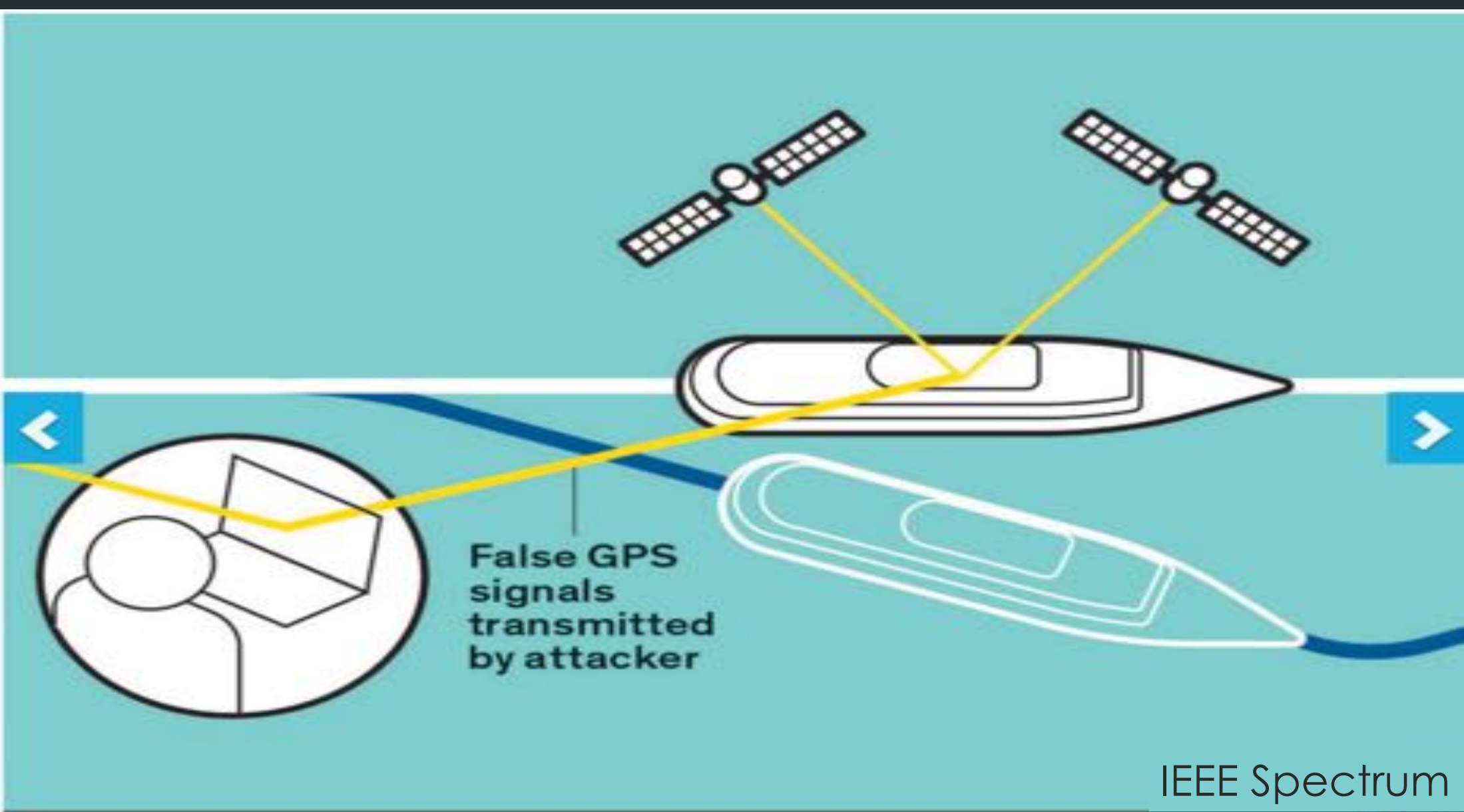
Sedgwick Ave

Harlem River Dr N

W 15



Brad





regulations

regulations standards risk rules strategy control

COMPLIANCE

practices

governance policy security law





IOT **CYBERSECURITY** ALLIANCE™

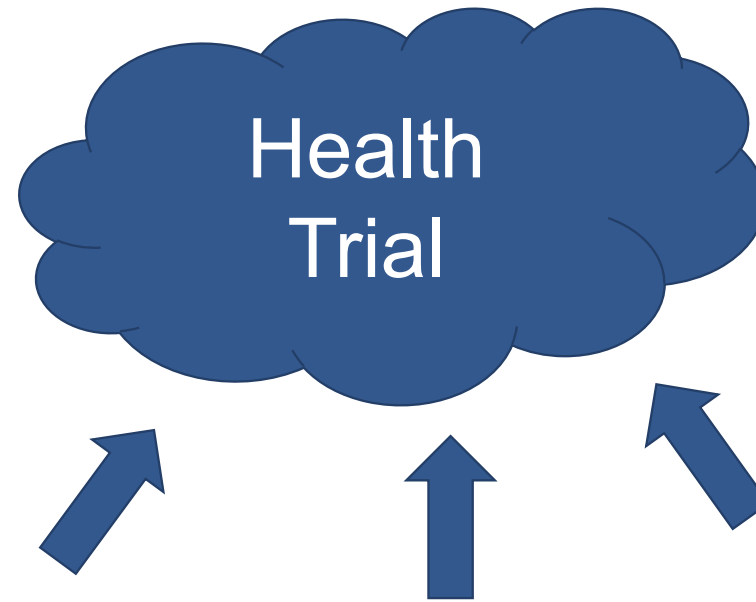


National Cyber  
Security Centre

a part of GCHQ







TRUSTONIC



# Establishing a framework for Trust



“Trust me I’m a Robot” & “A Matter of Policy”

<https://www.trustonic.com/news/category/blog/>

A group of humanoid robots, resembling the ASIMO series, are shown in a factory or industrial setting. They are arranged in rows, and the background shows industrial machinery and structures. The robots have a metallic, silver-colored body with a more human-like face.

IR#4

What will be unique about the  
IoT Revolution?



# New class of actor...

Not necessarily full blown robots...

But devices doing things that used to be preserve of humans



CONFIDENTIAL



# Seriously?



- *Really Smart Meter*
- *Control my electricity usage*
- *Buy (or sell) electricity on the open market*



# Who might be behind a hack...

## “End User”?

- Get free electricity.

## “Terrorists”?

- Overload grid? Burn down house? ...

## “Criminals”

- Manipulate energy market

## “Power Companies”

- Use more power – work for supplier not consumer...

## “Insurance Companies”

- Spy on homeowners to determine risk

## “Governments”

- Enforce policies / “lifestyles”. Overreach...





One penny on each transaction...



# What we have learned...



Breadth of impact across industries

(e.g. Printing)

Unanticipated effects lead to new opportunities and challenges

Large change scale  
Leads to huge competition  
In new areas

(E.g. Consumerization)

Need to establish  
Trust in your brand

Decentralized  
control changes more than  
technology

(E.g. Wikipedia → Social Media)

Flexibility is needed as  
the rules will change as the  
technology evolves

Non Human Actors change  
everything

(E.g. Smart Meter)

Significant new challenges to  
trust as 'armies' of devices are  
targeted by attackers





# Its all about Trust

Flexible  
Policies

Validation &  
Certification

Secure Software

Secure Manufacture

Thank you

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